

# CAPABILITY SUMMARY



## Overview

Clicksmart innovate and commercialise world class safety medical devices. We are passionate about workplace safety as a right of all workers and the responsibility of all employers, and dedicate ourselves to designing and developing safety devices to prevent injuries and improve workplace safety.

For over 20 years, our efforts in reducing injuries and medication errors have been evidenced in many hospitals, clinics, universities, and schools around the world, including Australasia, Europe, Asia, North and South America. Partnering with Smartstream, we reach out to Australian inventors to deliver new products focused on creating, providing, and maintaining patient and healthcare staff safety.

## Our Story

1990's

Safety issues and their damaging consequences deeply concerned two Australian medical doctors, Dr. Neville Henry AM and Dr. Michael Sinnott.

1996

Their passion for practical and affordable safety solutions led to the successful invention of BladeFLASK, the world's first single-handed scalpel blade remover.

2003

Smartstream was established as the Channel Management Company for the Clicksmart products as a response to the growth of Clicksmart and the recognition of the need for specialist distribution management.

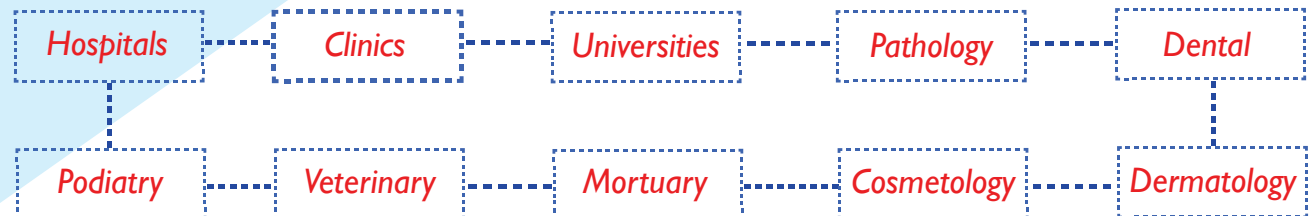
2017+

Clicksmart and Smartstream provide support to new inventors to bring forward-thinking concepts to the market. To date, we have prevented up to 150,000 injuries around the world.

## EXPERTISE

Clicksmart has 20 years of Research and Development (R&D) experience in the healthcare sector and have successfully launched numerous products in the market.

We provide the further advantage of an established distributor network of over 100 companies and spanning 53 countries worldwide. Healthcare sectors we cover include:



## ACCREDITATION

Clicksmart is accredited to ISO 13485, the International Standard for Quality Management System for medical device companies. We distribute our products worldwide, and our manufacturing partners, quality systems, and internal procedures are reviewed regularly to ensure that we uphold our quality values.



# INVENTOR SUPPORT

*"I'm an Emergency Physician, working in both hospital and pre-hospital emergency care. When a patient needs an endotracheal tube or LMA there's often a problem securing that device. Previous solutions were either slow and prone to potential failure, or complex and relatively expensive.*

*This is where my invention, the ZipETT, fits in – simple, quick, effective, and cost effective.*

*I approached Qlicksmart with an early design and prototype and they have developed the device to bring to the market. They have the necessary expertise in design, engineering, production, testing, compliance, marketing... the list goes on. It's great to have an idea, but the Qlicksmart team can bring it to reality as a clinical device. I am happy to recommend Qlicksmart to other inventors. They have the skills you need!"*

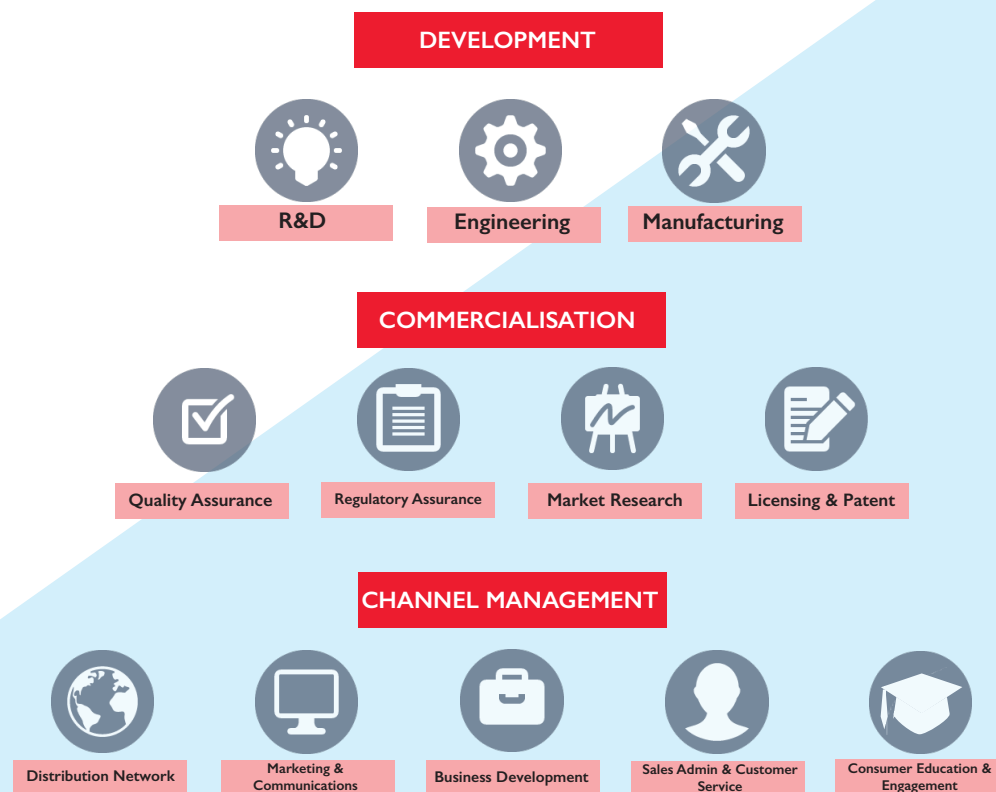
**Duncan Murray**  
Inventor of the ZipETT



We understand that launching a new product is a long and hard process. Qlicksmart takes the pressure off inventors by utilising our proven process to inventors' needs.

Inventors work with our team, partaking in all aspects of the intricate process of commercialising quality products.

**The inventors provide the bright idea, and Qlicksmart helps with:**



*"As a newly qualified RN working in emergency, I quickly experienced the issue of sharps injuries that can occur when opening medication ampoules. I set about designing, producing and commercialising a product that could be used as a safety device for opening glass ampoules, the SnapIT.*

*Shortly into the journey, I was connected with Qlicksmart who quickly became an instrumental partner in everything from patents to production, distribution and supply.*

*Their experience, global distribution network, and ISO accreditation provided a quality foundation to launch the product into the mass market. They were instrumental in the success of the product."*

**Glen Riverstone**  
River Logic Pty Ltd  
Inventor of the SnapIT

